

# FTSE VIETNAM INDEX SERIES

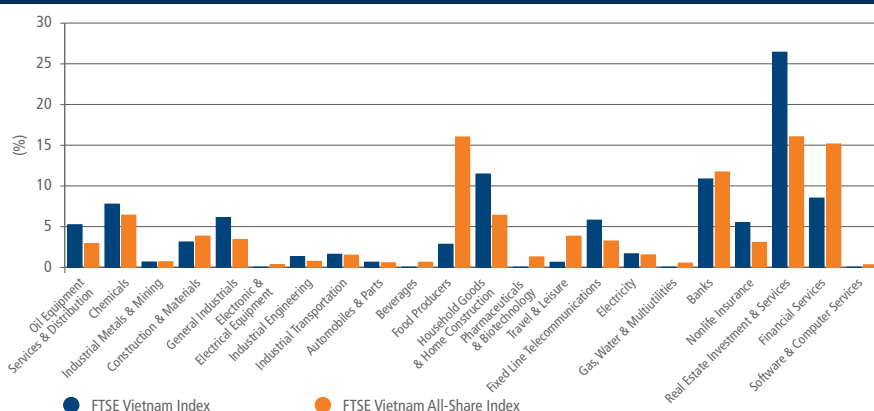
The FTSE Vietnam Index Series is designed to provide investors with access to the Vietnam financial market, which has experienced significant growth in recent years. FTSE has developed two indices that represent the performance of Vietnamese companies trading on the Ho Chi Minh Stock Exchange:

|   |  |
|---|--|
| <b>The FTSE Vietnam All-Share Index</b> | A broad market benchmark covering the top 90% of the eligible universe by full market capitalisation (before the application of investability weightings). |
| <b>The FTSE Vietnam Index</b>           | A tradable index covering a subset of the FTSE Vietnam All-Share Index, comprising companies that have sufficient foreign ownership availability.          |

## FEATURES

- The FTSE Vietnam Index Series comprises the FTSE Vietnam All-Share Index and FTSE Vietnam Index
- The indices are adjusted for foreign ownership restrictions and foreign ownership availability
- The FTSE Vietnam Index ensures that no stock is greater than 15% of the index at review
- The series is calculated in accordance with the Industry Classification Benchmark, the global standard for industry sector analysis
- The indices have been designed for the creation of structured products, index tracking funds and ETFs
- Stocks are liquidity screened to ensure that the index is tradable
- Capital and total return indices are available within this series

## FTSE VIETNAM INDEX SERIES ICB SECTOR WEIGHTS



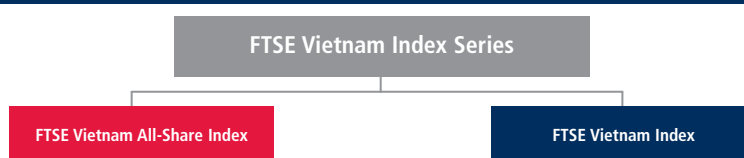
SOURCE: FTSE Group, data as at 30 June 2011

## FTSE VIETNAM INDEX SERIES ICB SECTOR BREAKDOWN

| ICB Code     | ICB Industry Sectors                   | FTSE VIETNAM INDEX  |                        |                  | FTSE VIETNAM ALL-SHARE INDEX |                        |                  |
|--------------|--|---------------------|------------------------|------------------|------------------------------|------------------------|------------------|
|              |  | No. of Constituents | Net Market Cap (VNDbn) | Index Weight (%) | No. of Constituents          | Net Market Cap (VNDbn) | Index Weight (%) |
| 0570         | Oil Equipment, Services & Distribution | 1                   | 4,074                  | 5.23             | 1                            | 4,074                  | 2.92             |
| 1350         | Chemicals                              | 1                   | 6,052                  | 7.76             | 4                            | 8,955                  | 6.41             |
| 1750         | Industrial Metals & Mining             | 1                   | 504                    | 0.65             | 2                            | 946                    | 0.68             |
| 2350         | Construction & Materials               | 2                   | 2,421                  | 3.11             | 6                            | 5,356                  | 3.83             |
| 2720         | General Industrials                    | 1                   | 4,766                  | 6.11             | 1                            | 4,766                  | 3.41             |
| 2730         | Electronic & Electrical Equipment      | -                   | -                      | -                | 1                            | 459                    | 0.33             |
| 2750         | Industrial Engineering                 | 1                   | 1,022                  | 1.31             | 1                            | 1,022                  | 0.73             |
| 2770         | Industrial Transportation              | 1                   | 1,250                  | 1.60             | 3                            | 2,082                  | 1.49             |
| 3350         | Automobiles & Parts                    | 1                   | 493                    | 0.63             | 2                            | 777                    | 0.56             |
| 3530         | Beverages                              | -                   | -                      | -                | 1                            | 873                    | 0.62             |
| 3570         | Food Producers                         | 1                   | 2,206                  | 2.83             | 6                            | 22,377                 | 16.01            |
| 3720         | Household Goods & Home Construction    | 1                   | 8,930                  | 11.46            | 1                            | 8,930                  | 6.39             |
| 4570         | Pharmaceuticals & Biotechnology        | -                   | -                      | -                | 1                            | 1,788                  | 1.28             |
| 5750         | Travel & Leisure                       | 1                   | 483                    | 0.62             | 2                            | 5,333                  | 3.82             |
| 6530         | Fixed Line Telecommunications          | 1                   | 4,511                  | 5.79             | 1                            | 4,511                  | 3.23             |
| 7530         | Electricity                            | 1                   | 1,295                  | 1.66             | 2                            | 2,137                  | 1.53             |
| 7570         | Gas, Water & Multiutilities            | -                   | -                      | -                | 1                            | 720                    | 0.52             |
| 8350         | Banks                                  | 2                   | 8,454                  | 10.85            | 4                            | 16,364                 | 11.71            |
| 8530         | Nonlife Insurance                      | 1                   | 4,274                  | 5.48             | 1                            | 4,274                  | 3.06             |
| 8630         | Real Estate Investment & Services      | 6                   | 20,597                 | 26.42            | 10                           | 22,395                 | 16.03            |
| 8770         | Financial Services                     | 3                   | 6,622                  | 8.50             | 8                            | 21,166                 | 15.15            |
| 9530         | Software & Computer Services           | -                   | -                      | -                | 1                            | 426                    | 0.31             |
| <b>Total</b> |  | <b>26</b>           | <b>77,953</b>          | <b>100.00</b>    | <b>60</b>                    | <b>139,731</b>         | <b>100.00</b>    |

SOURCE: FTSE Group, data as at 30 June 2011

## FAMILY TREE



## FTSE VIETNAM INDEX TOP 10 CONSTITUENTS

| Rank          | Constituent  | ICB Sector                             | Full Market Cap (VNDbn) | Net Market Cap (VNDbn) | Index Weight (%) |
|---------------|--|--|-------------------------|------------------------|------------------|
| 1             | Vincom JSC   | Real Estate Investment & Services      | 52,250                  | 15,153                 | 19.44            |
| 2             | HAGL JSC   | Household Goods & Home Construction    | 18,224                  | 8,930                  | 11.46            |
| 3             | Petrovietnam Fertilizer & Chemical JSC                   | Chemicals                              | 12,350                  | 6,052                  | 7.76             |
| 4             | Vietnam Joint-Stock Commercial Bank for Industry & Trade | Banks                                  | 45,854                  | 5,044                  | 6.47             |
| 5             | Hoa Phat Group JSC                                       | General Industrials                    | 9,726                   | 4,766                  | 6.11             |
| 6             | FPT  | Fixed Line Telecommunications          | 9,205                   | 4,511                  | 5.79             |
| 7             | Baoviet Holdings   | Nonlife Insurance                      | 53,428                  | 4,274                  | 5.48             |
| 8             | PetroVietnam Drilling & Well Services JSC                | Oil Equipment, Services & Distribution | 8,315                   | 4,074                  | 5.23             |
| 9             | Petrovietnam Finance JSC                                 | Financial Services                     | 11,460                  | 3,438                  | 4.41             |
| 10            | Joint Stock Commercial Bank for Foreign Trade of Vietnam | Banks                                  | 48,717                  | 3,410                  | 4.37             |
| <b>Totals</b> |  |  | <b>269,530</b>          | <b>59,651</b>          | <b>76.52</b>     |

SOURCE: FTSE Group, data as at 30 June 2011

## FTSE VIETNAM ALL-SHARE INDEX TOP 10 CONSTITUENTS

| Constituent  | ICB Sector                          | Full Market Cap (VNDbn) | Net Market Cap (VNDbn) | Index Weight (%) |
|--|-------------------------------------|-------------------------|------------------------|------------------|
| 1 Vietnam Dairy Products JSC                               | Food Producers                      | 38,858                  | 17,875                 | 12.79            |
| 2 Vincom JSC   | Real Estate Investment & Services   | 52,250                  | 15,153                 | 10.84            |
| 3 Masan Group Corp.  | Financial Services                  | 49,981                  | 9,996                  | 7.15             |
| 4 HAGL JSC   | Household Goods & Home Construction | 18,224                  | 8,930                  | 6.39             |
| 5 Petrovietnam Fertilizer & Chemical JSC                   | Chemicals                           | 12,350                  | 6,052                  | 4.33             |
| 6 Vietnam Joint-Stock Commercial Bank for Industry & Trade | Banks                               | 45,854                  | 5,044                  | 3.61             |
| 7 Vinpearl   | Travel & Leisure                    | 12,124                  | 4,850                  | 3.47             |
| 8 Hoa Phat Group JSC                                       | General Industrials                 | 9,726                   | 4,766                  | 3.41             |
| 9 Vietnam Export Import Commercial JSB                     | Banks                               | 15,351                  | 4,605                  | 3.30             |
| 10 FPT   | Fixed Line Telecommunications       | 9,205                   | 4,511                  | 3.23             |
| <b>Totals</b>  |                                     | <b>263,925</b>          | <b>81,780</b>          | <b>58.53</b>     |

SOURCE: FTSE Group, data as at 30 June 2011

## FTSE VIETNAM INDEX SERIES PORTFOLIO CHARACTERISTICS

|                                      | FTSE Vietnam Index | FTSE Vietnam All-Share Index |
|--------------------------------------|--------------------|------------------------------|
| Number of Constituents               | 26                 | 60                           |
| Net Market Cap (VNDbn)               | 77,953             | 139,731                      |
| Company Size: (Net Market Cap VNDbn) |                    |                              |
| Average                              | 2,998              | 2,329                        |
| Largest                              | 15,153             | 17,875                       |
| Smallest                             | 454                | 284                          |
| Median                               | 1,675              | 886                          |
| Weight Largest Constituent (%)       | 19.44              | 12.79                        |
| Top 10 Holdings (% Index Market Cap) | 76.52              | 58.53                        |

SOURCE: FTSE Group, data as at 30 June 2011

## COMMITTEES & REVIEWS

The indices are managed according to a transparent and public set of index rules and also overseen by an independent committee, to ensure that the rules are correctly applied and adhered to. Reviews take place to ensure that a continuous and accurate representation of the market is maintained.

## INFORMATION

### Index Universe

FTSE Vietnam All-Share Index

### Index Launch

14 May 2007

### Base Date

26 April 2007

### Base Value

1000

### Investability Screen

Free float adjusted and liquidity screened

### Index Calculation

End-of-day indices available

### End-of-Day Distribution

Indices available at 18:00 Local time (11:00 hours London time GMT or 12:00 hours British Summertime) via FTP and email

### Currency

Euro (EUR), Sterling (GBP), US Dollars (USD), Japanese Yen (JPY), Vietnamese Dong (VND)

### Index Reviews

Quarterly: March, June, September, December

### Index Rules

Available at [www.ftse.com/vietnam](http://www.ftse.com/vietnam)

### Vendor Codes

Available at [www.ftse.com/vietnam](http://www.ftse.com/vietnam)

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